# **Money-making** messaging for speakers and SMEs



#### As a professional speaker or SME...

- You've achieved some level of success with audiences you've spoken to. But you're unsure how to get on more stages, more often—at higher fees
- You're frustrated that your distinct value isn't clearly expressed in your marketing materials
- Your marketing efforts, when you even have time, are stalled-or not well executed





#### It's true:

clear, unified, buyer-directed communications. And showcase their highest value.

#### You can gain an unfair advantage and get more:

- Decision makers' eyeballs on your proposals, packages, posts, and emails
- Unified, synthesized messaging that compels buyers to say YES
- Fast-tracked execution on otherwise-stalled or delayed projects
- ✓ Time for other projects that only YOU can do

### Speaking industry insider Andrea Driessen is your secret weapon to:

- ✓ Win the committee meeting—when you're up against other speakers, how will you stand out?
- Revise, improve and unify pitch, program, email, script, and website copy, so you generate more revenue via clear, concise, professional communications
- Review full-length videos to reveal the best time stamps to include in sizzle reels—proven to produce viewer-directed footage that optimally engage audiences
- Uncover the most promising speaking leads
- Research the competition—what are similar speakers doing that you can do better?

## Why Andrea as your Mobile Marketing Maven?

22-year speaker bureau veteran and meetingengagement expert who knows how to "get in the heads" of prospects

industry leaders

30+ years Obsessed with pitching speakers to B2B and B2C

**Curated hundreds** of programs for executive teams and meeting planners who crave compelling, expert-led experiences that improve performance

writing from the **buyers**' point of view

A 2x TEDx speaker and 3x award-winning author of The Non-Obvious Guide to Event Planning: For Kick-Ass Gatherings that Inspire People







CC I've known and worked with Andrea for over 2 decades. An industry insider, she brings a deep understanding of the wilds of paid speaking. She oozes integrity. And she knows how to get speakers at all levels on stage.

> Bill Stainton, Speaker Hall of Fame, Certified Speaking



**CC** I hire Andrea to generate crystalclear business communications for my clients-from web copy to sales scripts to e-books. She then distills all of the information into powerful, convincing materials that move sales conversations forward—fast!

> Lenora Edwards. **Business Development**



**CC** Andrea finds the heart of my message, and adds clarity and cleverness. So my consulting and speaking clients clearly see how I'll help them. She also crafted a potent 1-word marketing hook that encapsulates my brand promise.

> Bryan Rutberg, Founder & Principal,

3 C Comms



The world needs more direct, no-nonsense writing. That's what Andrea delivers. She was a joy to work with and delivered a manuscript on time, and with the perfect 'nonobvious' voice that we were looking for.

> speaker and founder, **The Non-Obvious Company**

Rohit Bhargava,

Professional, and author

What's the opportunity cost

of doing it all yourself?!

Mobile Marketing Maven. MMM good! Andrea Driessen | 206-856-7563

www.AndreaDriessen.com